

## Forest Preserve District of Cook County

118 North Clark Chicago, IL 60602

## **Legislation Text**

File #: 16-0129, Version: 1

## PROPOSED CONTRACT

**Department(s):** Conservation & Experiential Programming

**Proposed Contract (Related to 16-0132)** 

Vendor: Swim Chicago Southland, Bridgeview, Illinois

Request: Authorization for the Forest Preserve District of Cook County to enter into and execute

Good(s) or Service(s): Aquatic Center Management Contract

**Contract Value:** \$3,211,551.00

Contract period: 3/22/2016-3/21/2019, with two (2), one (1) year extension options

Estimated Fiscal Impact: FY 2016 \$1,063,431.00 (\$75,387.00 management fee, \$988,044.00 Reimbursable Expenses)

FY 2017 \$1,070,306.00 (\$77,262.00 Management Fee, \$993,044.00 Reimbursable Expenses) FY 2018 \$1,077,814.00 (\$79,770.00 Management Fee, \$998,044.00 Reimbursable Expenses)

**Accounts:** Other Professional Services, 01-6217

Contract Number(s): 16-35-01

## **Concurrences:**

The Chief Financial Officer and Chief Attorney have approved this item.

**District(s):** 4, 9, 10 and 16

**Summary:** In order to have our Aquatic Centers become more profitable and better managed, the District requested proposals through its online bidding process. The announcement for Aquatic Management services was posted and advertised on the District's website in early January and February. Five proposals were accepted and Swim Chicago Southland is the proposed Management Company.

Swim Chicago Southland, a local company with community ties, has been in business for the last ten (10) years. They have experience and history with Aquatic Center and pool management as stated in their proposal with a track record of hiring and training staff. Their management fee was the 2nd lowest but they had significantly more pool management experience then the lowest bidder; in addition their fee includes marketing support of District Aquatic Centers and they are offering a unique and exciting array of new programming at all of the Aquatic Centers.

By having an outside contractor manage the three aquatic centers the District anticipates expanding the use of the facilities, reducing the District's subsidy of the Aquatic Center operations with the potential for increasing revenue for the District. The District will pay the management fee plus expense and all revenue from admissions, programming and concessions will come back directly to the District. The final agreement will be subject to review and approval by the District's Legal Department.

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