



Legislation Text

File #: 23-0128, **Version:** 1

PROPOSED CONTRACT

Department(s): Department of Conservation and Experiential Programming

Vendor: CELTS Pool Management, Crestwood, Illinois

Request: Authorization for the Forest Preserves of Cook County (the "Forest Preserves") to enter into and execute

Good(s) or Service(s): Aquatic Center Operations and Management Services

Contract Value: \$3,625,000.00

Contract Period: 1/25/2023 - 2/1/2026; with two (2) one-year optional renewals at the discretion of the General Superintendent

Estimated Fiscal Impact: FY 2023 \$675,000.00; FY 2024 \$700,000.00; FY2025 \$725,000.00; FY2026 \$750,000.00 (optional); FY 2027 \$775,000.00 (optional)

Accounts: Professional Services 51001.520840

Contract Number(s): #74000011721 issued under Project #22-53-00-7929

Concurrences: The Chief Financial Officer has approved this item. Final contract is subject to legal review and approval.

The vendor has met the Minority- and Women-Owned Business Enterprise Ordinance via direct participation.

District(s): 4, 10, 16

Summary: The Forest Preserves put out a request for proposals (RFPs) for management and operations of the three (3) Aquatic Centers from June through September. CELTS Pool Management was selected out of two (2) respondents. The Forest Preserves will pay the management fee plus expenses. The Forest Preserves will receive all revenue from admissions and programming as well as a share of concessions revenue in the form of a set fee and a percentage of sales.

The CELTS management team ran the Forest Preserves Aquatic Centers from 2016 to 2021 as Swim Chicago Southland and understands the operational needs of all three (3) centers.

CELTS best articulated their vision for managing the aquatic centers to meet the needs of the community and the Forest Preserves, they have the experience necessary to run the point of sales system that is in place and provide the financial and other reports necessary to run the Aquatic Centers. Additionally, CELTS has strategies for hiring a diverse workforce from local communities.