



Forest Preserve District of Cook County Procurement Department

Sole Source Justification Form

General Information	Date: June 6, 2025
Department: Permits, Rentals and Concessions	Phone: 224-306-4570
Contact Name: David Panitch	Email: david.panitch@cookcountyiil.gov

Vendor Information	
Company Name: SMG Security Services	Contact person: George Pattalio
Address: 123 King St, Elk Grove Village, IL 60007	
Phone: 224-239-4032	Email: gpattalio@smgsecurity.com

Description. Please provide or attach a description of the goods or services required, pricing, the duration or frequency of the requirement, and where will the services or goods be delivered.
Off-Leash Dog Area Keyless Cloud-Based Entry System – Beck Lake and Bremen Locations Requesting approval of a multi-year agreement through 2030 with SMG to provide ongoing cellular connectivity and system support for the keyless entry system at the Beck Lake and Bremen Off-Leash Dog Areas. The system operates on battery power supported by solar panels and is managed through a cloud-based platform. We desire to have the Beck Lake system installed sometime in 2025 and Bremen in 2026. PRC Department is seeking \$125,000 for these two new sites plus service of the existing Miller Meadow site keyless entry system (current agreement is set to expire at the end of August).

Type. Please select one of the options and explain below.
<input type="checkbox"/> Single Source <input checked="" type="checkbox"/> Proprietary/Copyright Restrictions <input checked="" type="checkbox"/> Equipment Compatibility <input type="checkbox"/> Patented Product <input type="checkbox"/> Exclusive or Unique Capability <input type="checkbox"/> Other, please explain
Explanation: Why is this product or service the only one that would satisfy the requirement(s)? The equipment must be procured exclusively from SMG, as it is the only hardware compatible with the existing Genetec software platform currently in use at the Miller Meadow Off-Leash Dog Area. No other vendor can provide equipment that integrates seamlessly with the established Genetec system, making SMG the sole source for this procurement.

Due Diligence. Describe the due diligence performed that led to the conclusion that this is a sole source.
The Permits, Rentals, and Concessions Department has previously issued two separate Requests for Proposals (RFPs) related to access systems. In 2018, an RFP was awarded to another vendor which implemented a keyless entry system that was piloted for one season. However, due to numerous issues with the system, it was ultimately discontinued, and the department reverted to traditional keys. In 2023, a subsequent RFP was awarded to SMG for the development of a custom-built access system, which has been operating successfully since September 2024.

Department Recommendation		
Requestor: David Panitch (current po)	Requisition Number: 74000013361	Date: June 6, 2025
Department Head: Tracy Bishop		Date: June 6, 2025

Director of Procurement or Designee Approval		
Signature:	<i>Thomas J. Conlon</i>	Date: 6/20/25
Chief Financial Officer or Designee Approval		
Signature:	Damon Howell	Date:
Chief Attorney or Designee Approval		
Signature:	Lisa Lee	Date:

Digitally signed by Damon
Howell
Date: 2025.06.20 13:54:30
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Digitally signed by Lisa
Lee
Date: 2025.06.20
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