



Forest Preserve District of Cook County Office of the Purchasing Agent

Sole Source Justification Form

General Information	Date: 10/10/2023
Unit/Department: Finace IT	Phone 312-848-0074
Contact Name: Reinaldo Ramos	Email: reinaldo.ramos@cookcountyil.gov

Vendor Information
Name: SMG Security Holdings, LLC
Address: 120 King Street Elk Grove Village, IL 60007

Description. Please provide a description of the goods or services required, the duration or frequency of the requirement, and where will the services or goods be delivered.
We hereby submit our formal request for an 18 to 24-month contract, with a not-to-exceed (NTE) budget of \$25,000.00, to secure on-site and remote support services. This support will encompass essential components, including Genetec software licensing, Genetec firmware upgrades, as well as upgrades for Genetec DVR and camera hardware. Moreover, this contract will include the installation of Genetec and Genetec applications on our computer systems

Type. Please select one of the options and explain below.
<input type="checkbox"/> Single Source <input type="checkbox"/> Proprietary/Copyright Restrictions <input type="checkbox"/> Equipment Compatibility <input type="checkbox"/> Patented Product <input checked="" type="checkbox"/> Exclusive or Unique Capability <input type="checkbox"/> Other, please explain

Explanation: Why is this product or service the only one that would satisfy the requirement(s)?
<small>SMG currently serves as our trusted provider for the FPDC Facilities department, delivering a spectrum of camera services including repairs, rebuilds, hardware additions, relocations, and modifications. On the IT front, FPCC relies on their expertise for camera management software solutions. SMG has cultivated a strategic partnership with Genetec, bolstering their capabilities to provide comprehensive software services and licensing for our Genetec camera systems. As a distinguished member of the Genetec Technology Partner Program, SMG enjoys privileged access to cutting-edge tools and unwavering support from Genetec. It's crucial to note that our existing contract does not encompass Genetec Software Licensing support, which is essential for tasks like video retrieval, firmware updates, and hardware maintenance. Genetec exclusively collaborates with their trusted partners, rendering it impossible for FPDC IT to procure the requisite software and license support independently.</small>

Due Diligence. Describe the due diligence performed that led to the conclusion that this is a sole source.
We engaged in consultations with various departments within Cook County Government, all of which have established partnerships with SMG. These discussions revealed that SMG provides a comprehensive, all-encompassing solution for support. Multiple Cook County agencies have strongly recommended the adoption of a single-vendor approach to service our Genetec camera systems. By entrusting SMG with the maintenance and management of our physical cameras, software, and licensing, we aim to enhance operational efficiencies and ensure the utmost reliability in our security camera operations across all our locations.

Department Recommendation	
Requestor: Reinaldo Ramos	Date: 10/11/2023
Department Head: Damon Howell	Date: 10/11/2023

Purchasing Agent Officer Approval	
Signature:	Date: 10/30/23

7/25/13

Lisa Lee

Digitally signed by Lisa Lee
Date: 2023.10.30 14:28:21 -05'00'

10/30/23